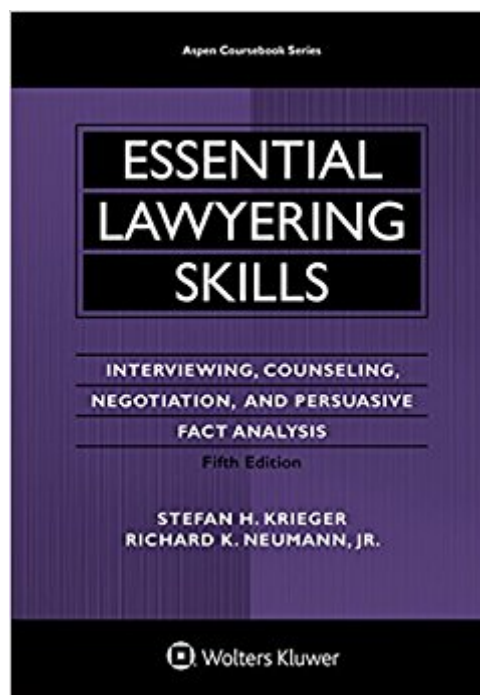




Ebook Directory
the best source of ebook

The book was found

Essential Lawyering Skills: Interviewing, Counseling, Negotiation, And Persuasive Fact Analysis (Aspen Coursebook Series)



Synopsis

A readable and concise introduction to the essential skills of interviewing, counseling, negotiation, and fact analysis. Features: Incorporates the latest research on: cognitive science research on fact analysis; storytelling process; and negotiation theory. Includes state-of-the-art techniques for fact investigation. Plenty of examples promote interest, accessibility, and place topics in context.

Book Information

File Size: 6939 KB

Print Length: 393 pages

Simultaneous Device Usage: Up to 4 simultaneous devices, per publisher limits

Publisher: Aspen Publishers; 5 edition (February 13, 2015)

Publication Date: February 13, 2015

Sold by: Amazon Digital Services LLC

Language: English

ASIN: B00TMFQBYI

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #239,016 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #27

in Kindle Store > Kindle eBooks > Law > One-L > Legal Profession #42 in Kindle Store > Kindle eBooks > Law > Procedures & Litigation > Civil Procedure #92 in Kindle Store > Kindle eBooks > Law > Legal Education

Customer Reviews

It is extremely important to read this book before endeavoring law school. I have been preparing my law skills for almost a year. I have been reading: civil law, criminal law, torts, contracts, and constitutional law. However, essential lawyering skills, I recommend, it should be the first book you read whether you are very much interested in going to law school. It has the essentials for practicing law in a broad and specific range.

Just a basis law school ethics book. Not practical and tends to condescend on every page.

Great informational book.

The book might help for some BS class, but in the real world, I wouldn't bother with it. Just go ask/observe an experienced attorney how to handle the situations.

In GREAT shape!!! Thanks!!!!

Book was in good condition.

This book is terrible, it is condescending and completely useless. One of the Authors has never actually practiced law! DO NOT BUY!!!!

[Download to continue reading...](#)

Essential Lawyering Skills: Interviewing, Counseling, Negotiation, and Persuasive Fact Analysis (Aspen Coursebook Series) Essential Lawyering Skills (Aspen Coursebook) Essential Lawyering Skills, 4th Edition (Aspen Coursebooks) Intentional Interviewing and Counseling: Facilitating Client Development in a Multicultural Society (HSE 123 Interviewing Techniques) Essentials of Intentional Interviewing: Counseling in a Multicultural World (HSE 123 Interviewing Techniques) Therapeutic Interviewing: Essential Skills and Contexts of Counseling Building Motivational Interviewing Skills: A Practitioner Workbook (Applications of Motivational Interviewing) Fact Book: The HUGE Book of Amazing Facts and Interesting Stuff: Best Fact Book 2016/17 (Amazing Fact Books) (Volume 1) Legal Writing & Analysis, 3rd Edition (Aspen Coursebook) (Aspen Coursebooks) Interviewing & Investigating: Essential Skills for the Legal Professional, Fifth Edition (Aspen College) Essential Interviewing: A Programmed Approach to Effective Communication (HSE 123 Interviewing Techniques) Crisis Counseling (Creative Pastoral Care and Counseling) (Creative Pastoral Care & Counseling) Introduction to Transactional Lawyering Practice (Coursebook) Negotiation: Negotiation (Irwin Management) Aspen Handbook for Legal Writers: A Practical Reference, Third Edition (Aspen Coursebook Series) Public Interest Lawyering: A Contemporary Perspective (Aspen Elective) Motivational Interviewing with Adolescents and Young Adults (Applications of Motivational Interviewing) Motivational Interviewing in Nutrition and Fitness (Applications of Motivational Interviewing) Interview: The Art of the Interview: The Perfect Answers to Every Interview Question (Interview Questions and Answers, Interviewing, Resume, Interview Tips, Motivational Interviewing, Job Interview) Motivational Interviewing: Helping People Change, 3rd Edition (Applications of

Motivational Interviewing)

Contact Us

DMCA

Privacy

FAQ & Help